



# Mustang High School Band Booster Club Meeting

## Agenda

- I. Call to Order
- II. Old Business
  - a. Approval of October meeting minutes
  - b. Financial Report
- III. New Business
  - a. Fundraiser needed
  - b. Thanks



# Mustang High School Band Booster Club Meeting

October Minutes



# Mustang High School Band Booster Club Meeting

September Minutes



# Mustang High School Band Booster Club Meeting



<b>Financial Report</b>		
<b>Football Games - September</b>		
<u>MHS vs Westmoore (9/14)</u>		
Concessions - Home	\$5,334.57	
Concessions - Visitor	1,760.08	
Drink Stand	1,609.32	
Funnel Cake Trailer	1,430.38	
Pizza	635.65	
Food Truck - Donations	<u>708.32</u>	\$11,478.32
<u>MHS vs Union (9/28) - Homecoming</u>		
Concessions - Home	\$4,234.12	
Concessions - Visitor	1,317.47	
Drink Stand	771.00	
Funnel Cake Trailer	1,333.65	
Pizza	412.50	
Food Truck - Donations (pending)	<u>                    </u>	8,068.74
Weeknight Games		
Concessions	<u>\$10,278.64</u>	<u>10,278.64</u>
Total Revenues September Football		\$29,825.70
Less Salaries		<u>3,510.00</u>
Net Revenues		<u>\$26,315.70</u>

# Mustang High School Band Booster Club Meeting

Football Games - October/November		
<u>MHS vs Edmond North (10/12)</u>		
Concessions - Home	\$2,871.25	
Concessions - Visitor	969.87	
Drink Stand	245.00	
Funnel Cake Trailer	1,120.00	
Pizza	388.00	
Food Truck - Donations	<u>656.00</u>	\$6,250.12
<u>MHS vs Putman City North (10/26)</u>		
Concessions - Home	\$2,566.78	
Concessions - Visitor	1,017.36	
Drink Stand	128.00	
Funnel Cake Trailer	581.46	
Pizza	180.00	
Food Truck - Donations (pending)	<u>                    </u>	\$4,473.60
<u>MHS vs Moore (11/02)</u>		
Concessions - Home	\$3,604.51	
Concessions - Visitor	1,300.57	
Drink Stand	332.00	
Funnel Cake Trailer	1,320.00	
Pizza	410.00	
Food Truck - Donations (pending)	<u>                    </u>	\$6,967.08
Weeknight Games		
Concessions	<u>\$6,715.78</u>	<u>6,715.78</u>
Total Revenues October/November Football		\$24,406.58
Less Salaries		<u>-8,030.00</u>
Revenues After Salaries		<u>\$16,376.58</u>



# Mustang High School Band Booster Club

## Meeting

### Football Games - Fall of 2018 Summary

Concessions - Home	\$16,137.19	
Concessions - Visitor	6,365.35	
Weeknight Concessions	16,994.42	
Drink Stand	<u>3,085.32</u>	
Total Concessions		\$42,582.28
Funnel Cake Trailer		\$19,085.49
Pizza		\$4,567.15
Food Truck - Donations (some still pending)		<u>\$1,538.55</u>
Total Revenue		<b>\$67,773.47</b>
Less Cost of Goods Sold:		
Concessions	-\$23,067.99	
Funnel Cakes	-3,916.34	
Pizza	<u>-2,541.00</u>	
Total Cost of Good Sold:		<b><u>-\$29,525.33</u></b>
Gross Profit before Expenses		<b>\$38,248.14</b>
Expenses:		
Salaries	-\$12,200.00	
Concession Equipment	<u>-1,909.52</u>	
Total Expenses		<b><u>-\$14,109.52</u></b>
Profit from Football Games		<b><u>\$24,138.62</u></b>



# Mustang High School Band Booster Club Meeting



	NIGHTRIDER INVITATIONAL 2018 RECAP - Finalized		
Band Registrations	\$3,350.00	\$3,350.00	
Gate Fees	\$25,589.00	\$25,589.00	
Concession Sales	\$6,018.85		
Less: Cost of Good Sold	<u>-\$2,141.68</u>	\$3,877.17	
Funnel Cake Trailer Sales	\$4,523.00		
Less: Cost of Goods Sold	<u>-\$928.12</u>	\$3,594.88	
Pizza Sales	\$1,734.25		
Less: Cost of Pizzas	<u>-\$1,206.48</u>	\$527.77	
Programs Sold	\$725.00		
Less: Cost of Programs	<u>-\$816.00</u>	-\$91.00	
T-shirt Sales	\$4,811.00		
Less: Estimated Cost of Gear	<u>-\$3,127.15</u>	\$1,683.85	
Donations from Vendors			
Amore			
Cookin it up	\$840.00		
Cotton Eyed Joes	\$506.50		
Sooner Kettle	<u>\$454.00</u>	\$1,800.50	
Other Direct Expenses:			
Judging Coordinator	-\$1,000.00		
Judges	-\$5,850.00		
Judges Airfare/milage reimb.	-\$2,889.19		
Announcer	-\$400.00		
Judges Hotel	-\$2,060.85		
Food - hospitality room, judges	-\$512.98		
Rentals	-\$1,297.80		
Trophies	-\$1,200.00		
Volunteer Food	-\$192.50		
Meal for Kids	-\$932.25		
Concessions	-\$120.00		
Supplies & Misc.	<u>-\$802.20</u>	<u>-\$17,257.77</u>	
Net Income		<u>\$19,724.40</u>	



# Mustang High School Band Booster Club Meeting

## Mustang High School Band Boosters Financial Data as of 10/31/2018



### Cash on Hand & Accounts Receivable

Checking - Cornerstone	\$30,478
Concessions Account	12,633
Money Market Account	2,079
Student Account	<u>64,375</u>
<b>Cash Available</b>	<b><u>\$109,565</u></b>

### Accounts Receivable

Total Current Assets

-

### Accounts Payable

Sales Tax Payable (on fireworks)	\$6,183
Due to Students Accounts	64,375
Equipment Trailer Long Term Loan, current due fiscal year \$5351.22	24,414
<b>Total Accounts Payable</b>	<b><u>\$94,972</u></b>

# Mustang High School Band Booster Club Meeting

## New Business

### Next Fundraiser

- a. Casino Night
- b. Valentines Dinner
- c. Suggestions?

Thanks for a great season!!



# Mustang High School Band Booster Club Meeting

## Directors Report



# Mustang High School Band Booster Club Meeting



# Questions

# Mustang High School Band Booster Club Meeting



# Adjourned

# Mustang High School Band Booster Club Meeting



# Thanks for coming!!